

CAPISTRANO BAY DISTRICT
AGENDA REPORT
August 30, 2011

Security Reports

ITEM F.2

Review of Security Service Proposals

At the previous Board meeting, Securitas Branch Manager Brian Sanchez had submitted a new contract amendment indicating an increase in the annual fees for this new fiscal year. Board Vice President Levinson pointed out his concern with current economic issues and explained that the District could not accept an increase in service fees this year. Mr. Sanchez was asked to reconsider the proposed increase and return with a better price.

Additionally, Manager Russell was directed to obtain two independent security service proposals for comparison to the Securitas contract (*the RFP and the proposals in short form are on the following pages – the full text of the proposals will be available at the meeting*) The proposals are summarized as follows:

Securitas Security Services - \$334,089 (no increase proposed)

<u>position</u>	<u>hourly rate</u>	<u>billed rate</u>	<u>monthly</u>
Post Commander	\$15.25	\$22.20	
All Officers	\$12 – 12.25	\$17.49	\$26,497 (labor)
Vehicle (Nextel phones included)			<u>1,344</u> \$27,841/mo x 12

Heritage Security - \$327,069

Post Commander	\$14.00	\$19.90	
All Officers	\$11.50	\$17.60	\$25,718 (labor)
Nextel Phones			240
Vehicle			<u>1,300</u> \$27,258/mo x 12

US Private Protection - \$312,148

Post Commander	\$13.50	\$20.65	
All Officers	\$11.25	\$17.25	
Vehicle & 3 Nextels (included)			\$26,012.35 x 12

Universal Protection - \$312,566

Post Commander	no quote	\$18.85	
Patrol Officers	“	\$16.68	
Gate Officers	“	\$15.95	\$24,552.18 (labor)
Nextel phones			195
Vehicle			<u>1,300</u> \$26,047.18 x 12