

CAPISTRANO BAY DISTRICT
 AGENDA REPORT
 July 16, 2019

ITEM 6

Security Service Proposals

In reviewing the three proposals, we learned that the security companies are charging up to \$26,000 per year for providing a vehicle. This includes the direct vehicle cost plus maintenance, fuel, repairs, auto insurance, etc. And this is a fee that is charged every year, no matter how old the vehicle is. Securitas charges \$21,600/yr and one of the others charges \$26,000/yr.

The District could reduce the Securitas contract by \$21,600 and use that money to purchase a vehicle. Maintenance costs per year run about \$1000 - \$1300. The District could greatly reduce its annual security expenses by handling all vehicle expenses outside of the security contract.

Just as an example, the local Nissan Dealer in San Juan Capistrano has a 2017 Frontier pickup with extended cab for \$18,000 with warranty.

SECURITY PROPOSALS 2019

Company	Wages pd/hour		Referarals	Mobile Phone	Vehicle/Maint.	Total	Deduct Vehicle Cost
	Patrol	Gate					
SECURITAS	\$17 / \$22 PC	\$17	N/A	2 phones	included	\$526,611	\$21,180
PATROL MASTERS	\$17 / \$22 PC	\$17	5 PMC's in OC (all positive)	2 phones & radios	included	\$511,432	\$26,208
ALLIED UNIVERSAL	\$17 / \$22 PC	\$17	3 PMC's in OC (all positive)	2 phones	included	\$531,865	19,200