

Meeting #708

CAPISTRANO BAY DISTRICT  
AGENDA REPORT  
*August 27, 2024*

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*Security*

## ITEM 8a

### Proposal for Security Wage Increase

At the previous Board meeting, Directors expressed concern that the security contract was not keeping pace with the wages being paid at security service accounts in other areas of Orange County.

At the request of Director Misher, Allied Universal Security (AUS) has submitted three upgraded contract options that would ultimately place Capistrano Bay District in the 90<sup>th</sup> percentile in OC. The goal and intent would be to attract and retain top performing security officers and to reduce the revolving door of new officers every few months.

The following pages list the current three year contract, then new contract options and then an analysis of wages paid in all areas of Orange County.

Representatives from AUS will be present for questions and to provide clarification.

**CURRENT THREE YEAR  
SECURITY CONTRACT**

**ITEM NO. 8a**

EXHIBIT B

January 1<sup>st</sup> 2023 through December 31<sup>st</sup> 2023

*Year 1*

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY & OT RATE | MONTHLY             | ANNUALLY            | WAGE RATE |
|---------------------------------------|--------------|-----------|-------------------|---------------------|---------------------|-----------|
| Site Supervisor                       | 40           | \$37.70   | \$56.55           | \$6,615.09          | \$79,381.12         | \$26.00   |
| Gate Officer                          | 296          | \$27.55   | \$41.33           | \$35,772.39         | \$429,268.67        | \$19.00   |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                   | <b>\$ 42,387.48</b> | <b>\$508,649.79</b> |           |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                   | <b>\$ 44,026.48</b> | <b>\$528,317.79</b> |           |

| EQUIPMENT      | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,639.00</b> | <b>\$19,668.00</b> |

January 1<sup>st</sup> 2024 through December 31<sup>st</sup> 2024

*Current Year Contract*

*Year 2*

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY & OT RATE | MONTHLY             | ANNUALLY            | WAGE RATE |
|---------------------------------------|--------------|-----------|-------------------|---------------------|---------------------|-----------|
| Site Supervisor                       | 40           | \$38.49   | \$57.74           | \$6,753.93          | \$81,047.18         | \$26.50   |
| Gate Officer                          | 296          | \$28.32   | \$42.49           | \$36,777.07         | \$441,324.81        | \$19.50   |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                   | <b>\$ 43,531.00</b> | <b>\$522,371.99</b> |           |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                   | <b>\$ 45,170.00</b> | <b>\$542,039.99</b> |           |

| EQUIPMENT      | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,639.00</b> | <b>\$19,668.00</b> |

January 1<sup>st</sup> 2025 through December 31<sup>st</sup> 2025

*Year 3*

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY & OT RATE | MONTHLY             | ANNUALLY            | WAGE RATE |
|---------------------------------------|--------------|-----------|-------------------|---------------------|---------------------|-----------|
| Site Supervisor                       | 40           | \$39.29   | \$58.93           | \$6,893.21          | \$82,718.50         | \$27.00   |
| Gate Officer                          | 296          | \$29.10   | \$43.65           | \$37,784.99         | \$453,419.90        | \$20.00   |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                   | <b>\$ 44,678.20</b> | <b>\$536,138.40</b> |           |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                   | <b>\$ 46,317.20</b> | <b>\$555,806.40</b> |           |

| EQUIPMENT      | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,639.00</b> | <b>\$19,668.00</b> |

1

24/30

**SECURITY BUDGET 2025**

Capistrano Bay District

35000 Beach Road, Capistrano Beach, CA 92624

Tuesday, July 23, 2024

1. **REQUIREMENT:** Provide unarmed, uniformed professional security officers who are capable of exercising good judgment, will be highly visible at all times, deter crime, and perform other duties as outlined by the client.

3. **BUDGET ESTIMATE:**

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY & OT RATE | MONTHLY             | ANNUALLY            |
|---------------------------------------|--------------|-----------|-------------------|---------------------|---------------------|
| Site Supervisor                       | 40           | \$43.65   | \$65.48           | \$7,659.12          | \$91,909.44         |
| Gate Officer                          | 296          | \$34.92   | \$52.38           | \$45,341.99         | \$544,103.88        |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                   | <b>\$ 53,001.11</b> | <b>\$636,013.32</b> |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                   | <b>\$ 54,441.11</b> | <b>\$655,681.32</b> |

| WAGE RATE |
|-----------|
| \$30.00   |
| \$24.00   |

Notes:

- a) Extra coverage and specials are billed at an agreed upon hourly rate not to be less than the holiday/O.T. rate.
- b) Allied Universal may bill any costs incurred as a result of change in federal, state, or local legislation or taxes.

4. **EQUIPMENT:**

|                | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,440.00</b> | <b>\$19,668.00</b> |

5. **HOLIDAYS:** Allied Universal recognizes the following holidays. Security officers working on these days will be paid time and one-half. Client will be billed at the overtime rate/holiday rate for those days.

New Years Day  
Independence Day

President's Day  
Labor Day

Memorial Day  
Thanksgiving Day

Christmas Day



Client Approval

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

25/31

**SECURITY BUDGET 2025**

Capistrano Bay District

35000 Beach Road, Capistrano Beach, CA 92624

Tuesday, August 30, 2022

1. **REQUIREMENT:** Provide unarmed, uniformed professional security officers who are capable of exercising good judgment, will be highly visible at all times, deter crime, and perform other duties as outlined by the client.

3. **BUDGET ESTIMATE:**

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY & OT RATE | MONTHLY             | ANNUALLY            | WAGE RATE |
|---------------------------------------|--------------|-----------|-------------------|---------------------|---------------------|-----------|
| Site Supervisor                       | 40           | \$45.11   | \$67.66           | \$7,914.42          | \$94,973.09         | \$31.00   |
| Gate Officer                          | 296          | \$36.38   | \$54.56           | \$47,231.24         | \$566,774.88        | \$25.00   |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                   | <b>\$ 55,145.66</b> | <b>\$661,747.97</b> |           |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                   | <b>\$ 56,585.66</b> | <b>\$681,415.97</b> |           |

Notes:

- a) Extra coverage and specials are billed at an agreed upon hourly rate not to be less than the holiday/O.T. rate.
- b) Allied Universal may bill any costs incurred as a result of change in federal, state, or local legislation or taxes.

4. **EQUIPMENT:**

|                | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,440.00</b> | <b>\$19,668.00</b> |

5. **HOLIDAYS:** Allied Universal recognizes the following holidays. Security officers working on these days will be paid time and one-half. Client will be billed at the overtime rate/holiday rate for those days.

New Years Day  
Independence Day

President's Day  
Labor Day

Memorial Day  
Thanksgiving Day

Christmas Day



Client Approval \_\_\_\_\_

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

26/32

**SECURITY BUDGET 2025**

Capistrano Bay District

35000 Beach Road, Capistrano Beach, CA 92624

Tuesday, August 30, 2022

1. **REQUIREMENT:** Provide unarmed, uniformed professional security officers who are capable of exercising good judgment, will be highly visible at all times, deter crime, and perform other duties as outlined by the client.

3. **BUDGET ESTIMATE:**

| STAFF POSITION                        | WEEKLY HOURS | BILL RATE | HOLIDAY& OT RATE | MONTHLY             | ANNUALLY            | WAGE RATE |
|---------------------------------------|--------------|-----------|------------------|---------------------|---------------------|-----------|
| Site Supervisor                       | 40           | \$46.56   | \$69.84          | \$8,169.73          | \$98,036.74         | \$32.00   |
| Gate Officer                          | 296          | \$37.83   | \$56.75          | \$49,120.49         | \$589,445.88        | \$26.00   |
| <b>Sub Total ( Labor)</b>             | <b>336</b>   |           |                  | <b>\$ 57,290.22</b> | <b>\$687,482.61</b> |           |
| <b>Grand Total ( incl. Equipment)</b> |              |           |                  | <b>\$ 58,730.22</b> | <b>\$707,150.61</b> |           |

Notes:

- a) Extra coverage and specials are billed at an agreed upon hourly rate not to be less than the holiday/O.T. rate.
- b) Allied Universal may bill any costs incurred as a result of change in federal, state, or local legislation or taxes.

4. **EQUIPMENT:**

|                | UNIT PRICE  | QUANTITY | MONTHLY           | ANNUALLY           |
|----------------|-------------|----------|-------------------|--------------------|
| Patrol Vehicle | \$ 1,440.00 | 1        | \$1,440.00        | \$17,280.00        |
| HELIAUS        | \$ 199.00   | 1        | \$199.00          | \$2,388.00         |
| <b>Total</b>   |             |          | <b>\$1,440.00</b> | <b>\$19,668.00</b> |

5. **HOLIDAYS:** Allied Universal recognizes the following holidays. Security officers working on these days will be paid time and one-half. Client will be billed at the overtime rate/holiday rate for those days.

New Years Day  
Independence Day

President's Day  
Labor Day

Memorial Day  
Thanksgiving Day

Christmas Day



Client Approval \_\_\_\_\_

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**SECURITY WAGE ANALYSIS FOR ALL OF ORANGE COUNTY**

**RECEIVED**  
**JUL 25 2024**

The District is currently in the middle column.  
 Director Misher has asked for wage data in the far right column. This wage breakdown is for all of Orange County.

| Total Cash      |                 |                 |                 |                 |           |     |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------|-----|
| 10th Percentile | 25th Percentile | ERI Survey Mean | 75th Percentile | 90th Percentile | Values In |     |
| 23.23           | 24.57           | 26.77           | 28.78           | 30.99           |           | USD |
| 22.78           | 24.00           | 26.06           | 27.99           | 30.14           |           | USD |
| 22.34           | 23.44           | 25.34           | 27.17           | 29.25           |           | USD |
| 21.91           | 22.89           | 24.59           | 26.30           | 28.29           |           | USD |
| 21.48           | 22.35           | 23.86           | 25.40           | 27.28           |           | USD |
| 21.06           | 21.83           | 23.15           | 24.50           | 26.23           |           | USD |
| 20.63           | 21.34           | 22.49           | 23.65           | 25.19           |           | USD |
| 20.20           | 20.87           | 21.89           | 22.87           | 24.20           |           | USD |
| 23.26           | 24.61           | 26.82           | 28.84           | 31.06           |           | USD |
| 22.82           | 24.04           | 26.11           | 28.05           | 30.21           |           | USD |
| 22.38           | 23.48           | 25.38           | 27.22           | 29.31           |           | USD |
| 21.94           | 22.92           | 24.64           | 26.35           | 28.35           |           | USD |
| 21.51           | 22.38           | 23.90           | 25.45           | 27.33           |           | USD |
| 21.09           | 21.86           | 23.18           | 24.55           | 26.28           |           | USD |
| 20.66           | 21.37           | 22.52           | 23.69           | 25.24           |           | USD |
| 20.23           | 20.90           | 21.92           | 22.91           | 24.24           |           | USD |
| 23.26           | 24.61           | 26.82           | 28.84           | 31.06           |           | USD |
| 22.82           | 24.04           | 26.11           | 28.05           | 30.21           |           | USD |
| 22.38           | 23.48           | 25.38           | 27.22           | 29.31           |           | USD |
| 21.94           | 22.92           | 24.64           | 26.35           | 28.35           |           | USD |
| 21.51           | 22.38           | 23.90           | 25.45           | 27.33           |           | USD |
| 21.09           | 21.86           | 23.18           | 24.55           | 26.28           |           | USD |
| 20.66           | 21.37           | 22.52           | 23.69           | 25.24           |           | USD |
| 20.23           | 20.90           | 21.92           | 22.91           | 24.24           |           | USD |

ALISO  
 Viejo

Anaheim

Anaheim  
 Hills

|   |       |       |       |       |       |     |
|---|-------|-------|-------|-------|-------|-----|
|   | 23.26 | 24.61 | 26.82 | 28.84 | 31.06 | USD |
|   | 22.82 | 24.04 | 26.11 | 28.05 | 30.21 | USD |
|   | 22.38 | 23.48 | 25.38 | 27.22 | 29.31 | USD |
| M | 21.94 | 22.92 | 24.64 | 26.35 | 28.35 | USD |
|   | 21.51 | 22.38 | 23.90 | 25.45 | 27.33 | USD |
|   | 21.09 | 21.86 | 23.18 | 24.55 | 26.28 | USD |
|   | 20.66 | 21.37 | 22.52 | 23.69 | 25.24 | USD |
|   | 20.23 | 20.90 | 21.92 | 22.91 | 24.24 | USD |
|   | 23.26 | 24.61 | 26.82 | 28.84 | 31.06 | USD |
|   | 22.82 | 24.04 | 26.11 | 28.05 | 30.21 | USD |
|   | 22.38 | 23.48 | 25.38 | 27.22 | 29.31 | USD |
| N | 21.94 | 22.92 | 24.64 | 26.35 | 28.35 | USD |
|   | 21.51 | 22.38 | 23.90 | 25.45 | 27.33 | USD |
|   | 21.09 | 21.86 | 23.18 | 24.55 | 26.28 | USD |
|   | 20.66 | 21.37 | 22.52 | 23.69 | 25.24 | USD |
|   | 20.23 | 20.90 | 21.92 | 22.91 | 24.24 | USD |
|   | 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD |
|   | 22.77 | 23.99 | 26.05 | 27.99 | 30.14 | USD |
|   | 22.33 | 23.43 | 25.33 | 27.16 | 29.25 | USD |
|   | 21.90 | 22.88 | 24.59 | 26.29 | 28.29 | USD |
|   | 21.47 | 22.34 | 23.85 | 25.39 | 27.27 | USD |
|   | 21.05 | 21.82 | 23.13 | 24.50 | 26.22 | USD |
|   | 20.62 | 21.33 | 22.47 | 23.64 | 25.18 | USD |
|   | 20.19 | 20.86 | 21.88 | 22.86 | 24.19 | USD |
|   | 23.23 | 24.57 | 26.78 | 28.79 | 31.00 | USD |
|   | 22.78 | 24.01 | 26.07 | 28.00 | 30.16 | USD |
|   | 22.35 | 23.44 | 25.34 | 27.18 | 29.26 | USD |
|   | 21.91 | 22.89 | 24.60 | 26.31 | 28.30 | USD |
|   | 21.49 | 22.35 | 23.86 | 25.41 | 27.29 | USD |
|   | 21.06 | 21.83 | 23.15 | 24.51 | 26.24 | USD |
|   | 20.64 | 21.35 | 22.49 | 23.66 | 25.19 | USD |
|   | 20.20 | 20.88 | 21.89 | 22.88 | 24.20 | USD |
|   | 23.22 | 24.56 | 26.76 | 28.77 | 30.97 | USD |
|   | 22.77 | 23.99 | 26.05 | 27.98 | 30.13 | USD |

Anaheim  
SE

Anaheim  
SW

Brea

Costa  
Mesa

Coto

|       |       |       |       |       |     |
|-------|-------|-------|-------|-------|-----|
| 22.33 | 23.43 | 25.32 | 27.16 | 29.23 | USD |
| 21.90 | 22.88 | 24.58 | 26.29 | 28.28 | USD |
| 21.48 | 22.34 | 23.84 | 25.39 | 27.26 | USD |
| 21.05 | 21.82 | 23.13 | 24.49 | 26.22 | USD |
| 20.62 | 21.33 | 22.48 | 23.64 | 25.18 | USD |
| 20.19 | 20.86 | 21.88 | 22.86 | 24.19 | USD |
| 23.22 | 24.57 | 26.77 | 28.78 | 30.99 | USD |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.14 | USD |
| 22.34 | 23.44 | 25.33 | 27.17 | 29.25 | USD |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.28 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.18 | USD |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.19 | USD |
| 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD |
| 22.77 | 23.99 | 26.06 | 27.99 | 30.14 | USD |
| 22.34 | 23.43 | 25.33 | 27.16 | 29.24 | USD |
| 21.90 | 22.88 | 24.59 | 26.29 | 28.29 | USD |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |
| 21.05 | 21.82 | 23.14 | 24.50 | 26.22 | USD |
| 20.62 | 21.34 | 22.48 | 23.64 | 25.18 | USD |
| 20.19 | 20.86 | 21.88 | 22.87 | 24.19 | USD |
| 23.23 | 24.58 | 26.78 | 28.79 | 31.00 | USD |
| 22.79 | 24.01 | 26.07 | 28.00 | 30.15 | USD |
| 22.35 | 23.45 | 25.34 | 27.18 | 29.26 | USD |
| 21.92 | 22.89 | 24.60 | 26.31 | 28.30 | USD |
| 21.49 | 22.35 | 23.86 | 25.41 | 27.29 | USD |
| 21.06 | 21.84 | 23.15 | 24.51 | 26.24 | USD |
| 20.63 | 21.35 | 22.49 | 23.66 | 25.20 | USD |
| 20.20 | 20.87 | 21.89 | 22.88 | 24.21 | USD |
| 23.23 | 24.58 | 26.78 | 28.79 | 31.01 | USD |
| 22.79 | 24.01 | 26.07 | 28.01 | 30.16 | USD |
| 22.35 | 23.45 | 25.34 | 27.18 | 29.26 | USD |
| 21.92 | 22.89 | 24.60 | 26.31 | 28.30 | USD |

Coto

Cypress

District's current payra

PC - \$26.50  
SO - \$19.50 to \$22.50

(Post Commander - PC)  
(Security officer - SO)

Foothill

Ranch

FV



|       |       |       |       |       |       |               |                 |
|-------|-------|-------|-------|-------|-------|---------------|-----------------|
| n     | 21.49 | 22.35 | 23.86 | 25.41 | 27.29 | USD           | FV              |
|       | 21.07 | 21.84 | 23.15 | 24.51 | 26.24 | USD           |                 |
|       | 20.64 | 21.35 | 22.49 | 23.66 | 25.20 | USD           |                 |
|       | 20.20 | 20.88 | 21.89 | 22.88 | 24.21 | USD           |                 |
|       | 23.24 | 24.59 | 26.79 | 28.81 | 31.02 | USD           | Fullerton       |
|       | 22.80 | 24.02 | 26.08 | 28.02 | 30.17 | USD           |                 |
|       | 22.36 | 23.46 | 25.36 | 27.19 | 29.28 | USD           |                 |
|       | 21.92 | 22.90 | 24.61 | 26.32 | 28.32 | USD           |                 |
|       | 21.50 | 22.36 | 23.87 | 25.42 | 27.30 | USD           |                 |
|       | 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD           |                 |
|       | 20.64 | 21.35 | 22.50 | 23.67 | 25.21 | USD           |                 |
|       | 20.21 | 20.88 | 21.90 | 22.89 | 24.22 | USD           |                 |
|       | 23.24 | 24.58 | 26.79 | 28.80 | 31.02 | USD           | Garden<br>grove |
|       | 22.79 | 24.02 | 26.08 | 28.02 | 30.17 | USD           |                 |
|       | 22.35 | 23.45 | 25.35 | 27.19 | 29.27 | USD           |                 |
|       | 21.92 | 22.90 | 24.61 | 26.32 | 28.31 | USD           |                 |
|       | 21.49 | 22.36 | 23.87 | 25.42 | 27.30 | USD           |                 |
|       | 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD           |                 |
|       | 20.64 | 21.35 | 22.50 | 23.67 | 25.20 | USD           |                 |
|       | 20.21 | 20.88 | 21.90 | 22.89 | 24.21 | USD           |                 |
| 23.29 | 24.61 | 26.82 | 28.85 | 31.09 | USD   | Great<br>Park |                 |
| 22.85 | 24.05 | 26.11 | 28.05 | 30.23 | USD   |               |                 |
| 22.43 | 23.50 | 25.38 | 27.22 | 29.32 | USD   |               |                 |
| 22.02 | 22.95 | 24.64 | 26.34 | 28.35 | USD   |               |                 |
| 21.61 | 22.43 | 23.90 | 25.44 | 27.33 | USD   |               |                 |
| 21.21 | 21.94 | 23.21 | 24.55 | 26.27 | USD   |               |                 |
| 20.80 | 21.48 | 22.57 | 23.70 | 25.23 | USD   |               |                 |
| 20.39 | 21.03 | 21.99 | 22.94 | 24.24 | USD   |               |                 |
| 23.24 | 24.58 | 26.78 | 28.80 | 31.01 | USD   | HB            |                 |
| 22.79 | 24.01 | 26.08 | 28.01 | 30.16 | USD   |               |                 |
| 22.36 | 23.45 | 25.35 | 27.19 | 29.27 | USD   |               |                 |
| 21.92 | 22.90 | 24.61 | 26.31 | 28.31 | USD   |               |                 |
| 21.50 | 22.36 | 23.87 | 25.41 | 27.29 | USD   |               |                 |
| 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD   |               |                 |

|       |       |       |       |       |     |              |
|-------|-------|-------|-------|-------|-----|--------------|
| 20.64 | 21.35 | 22.50 | 23.66 | 25.20 | USD | HB           |
| 20.21 | 20.88 | 21.90 | 22.89 | 24.21 | USD |              |
| 23.24 | 24.59 | 26.79 | 28.81 | 31.02 | USD | Irvine       |
| 22.80 | 24.02 | 26.08 | 28.02 | 30.17 | USD |              |
| 22.36 | 23.46 | 25.36 | 27.19 | 29.28 | USD |              |
| 21.92 | 22.90 | 24.61 | 26.32 | 28.32 | USD |              |
| 21.50 | 22.36 | 23.87 | 25.42 | 27.30 | USD |              |
| 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD |              |
| 20.64 | 21.35 | 22.50 | 23.67 | 25.21 | USD |              |
| 20.21 | 20.88 | 21.90 | 22.89 | 24.22 | USD |              |
| 23.22 | 24.57 | 26.77 | 28.78 | 30.99 | USD | La Habra     |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.15 | USD |              |
| 22.34 | 23.44 | 25.33 | 27.17 | 29.25 | USD |              |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |              |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.28 | USD |              |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |              |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.18 | USD |              |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.19 | USD |              |
| 23.22 | 24.56 | 26.76 | 28.77 | 30.99 | USD | La Palma     |
| 22.77 | 23.99 | 26.05 | 27.99 | 30.14 | USD |              |
| 22.34 | 23.43 | 25.33 | 27.16 | 29.24 | USD |              |
| 21.90 | 22.88 | 24.59 | 26.29 | 28.28 | USD |              |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |              |
| 21.05 | 21.82 | 23.14 | 24.50 | 26.22 | USD |              |
| 20.62 | 21.34 | 22.48 | 23.64 | 25.18 | USD |              |
| 20.19 | 20.86 | 21.88 | 22.87 | 24.19 | USD |              |
| 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD | Ladera Ranch |
| 22.77 | 23.99 | 26.06 | 27.99 | 30.14 | USD |              |
| 22.34 | 23.43 | 25.33 | 27.16 | 29.24 | USD |              |
| 21.90 | 22.88 | 24.59 | 26.29 | 28.29 | USD |              |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |              |
| 21.05 | 21.82 | 23.14 | 24.50 | 26.22 | USD |              |
| 20.63 | 21.34 | 22.48 | 23.64 | 25.18 | USD |              |
| 20.19 | 20.86 | 21.88 | 22.87 | 24.19 | USD |              |

|       |       |       |       |       |     |        |
|-------|-------|-------|-------|-------|-----|--------|
| 23.24 | 24.59 | 26.79 | 28.80 | 31.01 | USD |        |
| 22.80 | 24.02 | 26.08 | 28.01 | 30.17 | USD |        |
| 22.36 | 23.45 | 25.35 | 27.19 | 29.27 | USD |        |
| 21.93 | 22.90 | 24.61 | 26.32 | 28.31 | USD | Laguna |
| 21.50 | 22.36 | 23.87 | 25.42 | 27.30 | USD | Beach  |
| 21.07 | 21.85 | 23.16 | 24.52 | 26.25 | USD |        |
| 20.65 | 21.36 | 22.50 | 23.67 | 25.20 | USD |        |
| 20.21 | 20.89 | 21.90 | 22.89 | 24.21 | USD |        |
| 23.23 | 24.58 | 26.78 | 28.79 | 31.01 | USD |        |
| 22.79 | 24.01 | 26.07 | 28.01 | 30.16 | USD |        |
| 22.35 | 23.45 | 25.35 | 27.18 | 29.26 | USD | Laguna |
| 21.92 | 22.89 | 24.60 | 26.31 | 28.30 | USD | Hills  |
| 21.49 | 22.35 | 23.86 | 25.41 | 27.29 | USD |        |
| 21.06 | 21.84 | 23.15 | 24.51 | 26.24 | USD |        |
| 20.64 | 21.35 | 22.49 | 23.66 | 25.20 | USD |        |
| 20.20 | 20.88 | 21.89 | 22.88 | 24.21 | USD |        |
| 23.23 | 24.57 | 26.77 | 28.79 | 31.00 | USD |        |
| 22.78 | 24.00 | 26.07 | 28.00 | 30.15 | USD |        |
| 22.35 | 23.44 | 25.34 | 27.17 | 29.25 | USD | Laguna |
| 21.91 | 22.89 | 24.60 | 26.30 | 28.30 | USD | Niguel |
| 21.49 | 22.35 | 23.86 | 25.40 | 27.28 | USD |        |
| 21.06 | 21.83 | 23.15 | 24.51 | 26.23 | USD |        |
| 20.63 | 21.34 | 22.49 | 23.65 | 25.19 | USD |        |
| 20.20 | 20.87 | 21.89 | 22.88 | 24.20 | USD |        |
| 23.24 | 24.59 | 26.79 | 28.80 | 31.02 | USD |        |
| 22.79 | 24.02 | 26.08 | 28.02 | 30.17 | USD |        |
| 22.36 | 23.45 | 25.35 | 27.19 | 29.27 | USD | Lake   |
| 21.92 | 22.90 | 24.61 | 26.32 | 28.31 | USD | Forest |
| 21.50 | 22.36 | 23.87 | 25.42 | 27.30 | USD |        |
| 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD |        |
| 20.64 | 21.35 | 22.50 | 23.67 | 25.21 | USD |        |
| 20.21 | 20.88 | 21.90 | 22.89 | 24.21 | USD |        |
| 23.22 | 24.56 | 26.76 | 28.77 | 30.99 | USD | Los    |
| 22.77 | 23.99 | 26.05 | 27.99 | 30.14 | USD | Al     |

|       |       |       |       |       |     |         |
|-------|-------|-------|-------|-------|-----|---------|
| 22.33 | 23.43 | 25.33 | 27.16 | 29.24 | USD |         |
| 21.90 | 22.87 | 24.58 | 26.29 | 28.28 | USD |         |
| 21.47 | 22.33 | 23.84 | 25.39 | 27.27 | USD | Los Al  |
| 21.05 | 21.82 | 23.13 | 24.49 | 26.22 | USD |         |
| 20.62 | 21.33 | 22.47 | 23.64 | 25.18 | USD |         |
| 20.18 | 20.86 | 21.87 | 22.86 | 24.19 | USD |         |
| 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD |         |
| 22.77 | 23.99 | 26.06 | 27.99 | 30.14 | USD |         |
| 22.34 | 23.43 | 25.33 | 27.16 | 29.24 | USD |         |
| 21.90 | 22.88 | 24.59 | 26.29 | 28.29 | USD | MV      |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |         |
| 21.05 | 21.82 | 23.14 | 24.50 | 26.22 | USD |         |
| 20.63 | 21.34 | 22.48 | 23.64 | 25.18 | USD |         |
| 20.19 | 20.86 | 21.88 | 22.87 | 24.19 | USD |         |
| 23.34 | 24.70 | 26.91 | 28.94 | 31.17 | USD |         |
| 22.89 | 24.12 | 26.20 | 28.15 | 30.32 | USD |         |
| 22.45 | 23.56 | 25.47 | 27.32 | 29.41 | USD | Newport |
| 22.02 | 23.00 | 24.72 | 26.44 | 28.45 | USD | Beach   |
| 21.59 | 22.45 | 23.98 | 25.53 | 27.43 | USD |         |
| 21.16 | 21.94 | 23.26 | 24.63 | 26.37 | USD |         |
| 20.73 | 21.44 | 22.59 | 23.77 | 25.32 | USD |         |
| 20.29 | 20.97 | 21.99 | 22.99 | 24.32 | USD |         |
| 23.34 | 24.70 | 26.91 | 28.94 | 31.17 | USD |         |
| 22.89 | 24.12 | 26.20 | 28.15 | 30.32 | USD |         |
| 22.45 | 23.56 | 25.47 | 27.32 | 29.41 | USD | NB      |
| 22.02 | 23.00 | 24.72 | 26.44 | 28.45 | USD | Coast   |
| 21.59 | 22.45 | 23.98 | 25.53 | 27.43 | USD |         |
| 21.16 | 21.94 | 23.26 | 24.63 | 26.37 | USD |         |
| 20.73 | 21.44 | 22.59 | 23.77 | 25.32 | USD |         |
| 20.29 | 20.97 | 21.99 | 22.99 | 24.32 | USD |         |
| 23.23 | 24.57 | 26.77 | 28.78 | 30.99 | USD |         |
| 22.78 | 24.00 | 26.06 | 28.00 | 30.15 | USD | Orange  |
| 22.34 | 23.44 | 25.34 | 27.17 | 29.25 | USD |         |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |         |

|       |       |       |       |       |     |
|-------|-------|-------|-------|-------|-----|
| 21.48 | 22.35 | 23.85 | 25.40 | 27.28 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.19 | USD |
| 20.20 | 20.87 | 21.89 | 22.87 | 24.20 | USD |
| 23.23 | 24.57 | 26.77 | 28.78 | 30.99 | USD |
| 22.78 | 24.00 | 26.06 | 28.00 | 30.15 | USD |
| 22.34 | 23.44 | 25.34 | 27.17 | 29.25 | USD |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.28 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.19 | USD |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.20 | USD |
| 23.22 | 24.56 | 26.76 | 28.77 | 30.98 | USD |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.13 | USD |
| 22.34 | 23.44 | 25.33 | 27.16 | 29.24 | USD |
| 21.91 | 22.88 | 24.59 | 26.29 | 28.28 | USD |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.22 | USD |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.18 | USD |
| 20.19 | 20.87 | 21.88 | 22.87 | 24.19 | USD |
| 23.22 | 24.56 | 26.76 | 28.77 | 30.98 | USD |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.13 | USD |
| 22.34 | 23.44 | 25.33 | 27.16 | 29.24 | USD |
| 21.91 | 22.88 | 24.59 | 26.29 | 28.28 | USD |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.22 | USD |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.18 | USD |
| 20.19 | 20.87 | 21.88 | 22.87 | 24.19 | USD |
| 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.14 | USD |
| 22.34 | 23.44 | 25.33 | 27.16 | 29.25 | USD |
| 21.91 | 22.88 | 24.59 | 26.29 | 28.29 | USD |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.27 | USD |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |

orange

Placentia

Portola

Hills

RSM

SC

|       |       |       |       |       |     |                |
|-------|-------|-------|-------|-------|-----|----------------|
| 20.63 | 21.34 | 22.48 | 23.65 | 25.18 | USD | SC             |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.19 | USD |                |
| 23.21 | 24.55 | 26.75 | 28.77 | 30.98 | USD | SJC            |
| 22.76 | 23.99 | 26.05 | 27.98 | 30.13 | USD |                |
| 22.33 | 23.42 | 25.32 | 27.16 | 29.24 | USD |                |
| 21.90 | 22.87 | 24.58 | 26.28 | 28.28 | USD |                |
| 21.47 | 22.33 | 23.84 | 25.38 | 27.26 | USD |                |
| 21.04 | 21.82 | 23.13 | 24.49 | 26.22 | USD |                |
| 20.62 | 21.33 | 22.47 | 23.64 | 25.17 | USD |                |
| 20.18 | 20.86 | 21.87 | 22.86 | 24.18 | USD |                |
| 23.24 | 24.59 | 26.79 | 28.81 | 31.02 | USD |                |
| 22.80 | 24.02 | 26.08 | 28.02 | 30.17 | USD |                |
| 22.36 | 23.46 | 25.36 | 27.19 | 29.28 | USD |                |
| 21.93 | 22.90 | 24.61 | 26.32 | 28.32 | USD |                |
| 21.50 | 22.36 | 23.87 | 25.42 | 27.30 | USD |                |
| 21.07 | 21.85 | 23.16 | 24.52 | 26.25 | USD |                |
| 20.65 | 21.36 | 22.50 | 23.67 | 25.21 | USD |                |
| 20.21 | 20.89 | 21.90 | 22.89 | 24.22 | USD |                |
| 23.22 | 24.57 | 26.77 | 28.78 | 30.99 | USD | Seal Beach     |
| 22.78 | 24.00 | 26.06 | 27.99 | 30.15 | USD |                |
| 22.34 | 23.44 | 25.33 | 27.17 | 29.25 | USD |                |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |                |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.28 | USD |                |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |                |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.19 | USD |                |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.20 | USD |                |
| 23.23 | 24.57 | 26.77 | 28.78 | 30.99 | USD | Trabuco<br>Cyn |
| 22.78 | 24.00 | 26.06 | 28.00 | 30.15 | USD |                |
| 22.34 | 23.44 | 25.34 | 27.17 | 29.25 | USD |                |
| 21.91 | 22.88 | 24.59 | 26.30 | 28.29 | USD |                |
| 21.48 | 22.34 | 23.85 | 25.40 | 27.28 | USD |                |
| 21.06 | 21.83 | 23.14 | 24.50 | 26.23 | USD |                |
| 20.63 | 21.34 | 22.48 | 23.65 | 25.19 | USD |                |
| 20.20 | 20.87 | 21.88 | 22.87 | 24.20 | USD |                |

|       |       |       |       |       |     |         |
|-------|-------|-------|-------|-------|-----|---------|
| 23.24 | 24.58 | 26.79 | 28.80 | 31.01 | USD |         |
| 22.79 | 24.01 | 26.08 | 28.01 | 30.17 | USD |         |
| 22.35 | 23.45 | 25.35 | 27.19 | 29.27 | USD |         |
| 21.92 | 22.90 | 24.61 | 26.31 | 28.31 | USD |         |
| 21.49 | 22.36 | 23.87 | 25.41 | 27.30 | USD | Tustin  |
| 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD |         |
| 20.64 | 21.35 | 22.49 | 23.66 | 25.20 | USD |         |
| 20.21 | 20.88 | 21.89 | 22.88 | 24.21 | USD |         |
| 23.24 | 24.58 | 26.79 | 28.80 | 31.01 | USD |         |
| 22.79 | 24.01 | 26.08 | 28.01 | 30.17 | USD |         |
| 22.35 | 23.45 | 25.35 | 27.19 | 29.27 | USD | Tustin  |
| 21.92 | 22.90 | 24.61 | 26.31 | 28.31 | USD | Ranch   |
| 21.49 | 22.36 | 23.87 | 25.41 | 27.30 | USD |         |
| 21.07 | 21.84 | 23.16 | 24.52 | 26.25 | USD |         |
| 20.64 | 21.35 | 22.49 | 23.66 | 25.20 | USD |         |
| 20.21 | 20.88 | 21.89 | 22.88 | 24.21 | USD |         |
| 23.22 | 24.56 | 26.76 | 28.78 | 30.99 | USD |         |
| 22.77 | 23.99 | 26.06 | 27.99 | 30.14 | USD |         |
| 22.34 | 23.43 | 25.33 | 27.16 | 29.24 | USD | villa   |
| 21.91 | 22.88 | 24.59 | 26.29 | 28.29 | USD | Park    |
| 21.48 | 22.34 | 23.85 | 25.39 | 27.27 | USD |         |
| 21.05 | 21.83 | 23.14 | 24.50 | 26.22 | USD |         |
| 20.63 | 21.34 | 22.48 | 23.64 | 25.18 | USD |         |
| 20.19 | 20.87 | 21.88 | 22.87 | 24.19 | USD |         |
| 23.23 | 24.58 | 26.78 | 28.79 | 31.01 | USD |         |
| 22.79 | 24.01 | 26.07 | 28.01 | 30.16 | USD |         |
| 22.35 | 23.45 | 25.35 | 27.18 | 29.26 | USD | west-   |
| 21.92 | 22.89 | 24.60 | 26.31 | 28.30 | USD | minster |
| 21.49 | 22.35 | 23.86 | 25.41 | 27.29 | USD |         |
| 21.06 | 21.84 | 23.15 | 24.51 | 26.24 | USD |         |
| 20.64 | 21.35 | 22.49 | 23.66 | 25.20 | USD |         |
| 20.20 | 20.88 | 21.89 | 22.88 | 24.21 | USD |         |
| 23.23 | 24.57 | 26.77 | 28.78 | 31.00 | USD | Yorba   |
| 22.78 | 24.00 | 26.06 | 28.00 | 30.15 | USD | Linda   |

|       |       |       |       |       |     |
|-------|-------|-------|-------|-------|-----|
| 22.34 | 23.44 | 25.34 | 27.17 | 29.25 | USD |
| 21.91 | 22.89 | 24.60 | 26.30 | 28.29 | USD |
| 21.49 | 22.35 | 23.86 | 25.40 | 27.28 | USD |
| 21.06 | 21.83 | 23.15 | 24.51 | 26.23 | USD |
| 20.63 | 21.34 | 22.49 | 23.65 | 25.19 | USD |
| 20.20 | 20.87 | 21.89 | 22.88 | 24.20 | USD |

yorba  
Linda

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